Axogen's commitment to support you and your patients during the COVID-19 pandemic

I hope you, your family, and colleagues are well as the world faces the tremendous challenges presented by the coronavirus (COVID-19) situation. At Axogen®, we are inspired by the selfless healthcare professionals who are working tirelessly on the front lines to care for people in need, we are encouraged by the scientists working around the clock to develop a vaccine, and we are confident in the global community's ability to weather this storm.

I am writing to express our utmost respect for the challenges you are facing and our sincere desire and commitment to support you in every way possible as you care for your patients. We recognize the toll the COVID-19 situation is having on your organization, your staff, and your resources and want you to know you can count on us during this time.

As a company, here’s how we are approaching the COVID-19 situation:

• Axogen is following the guidance and protocols issued by the Centers for Disease Control and Prevention (CDC) and state and local public health agencies. We are focused on the safety of our employees, their families, and the communities we serve and are taking every precaution to protect their health and well-being.

• Our sales and customer care teams at Axogen remain focused on supporting your needs. We recognize that our opportunity to positively impact patient care has not changed and our commitment to contributing to the best possible patient outcomes remains as strong as ever. Axogen was founded on a set of core values – patient safety, respect, flexibility, being effective stewards of the gift of human tissue, mutual support, and speed. These core values are constant and serve as our guide for all actions and interactions.

• As such, we are committed to making sure that our nerve repair technologies are available to you for your surgical procedures treating patients with nerve injuries, and that we are available to support your procedures whenever needed. With respect to our processing practices, our processing solutions have some level of viricidal activity and, most importantly, the products are sterilized by gamma irradiation, which has been shown to inactivate the coronavirus family. It is our belief that the new donor screening criteria put forth by AATB and FDA and our sterilization and processing controls minimize the risk of COVID-19 transmission to a recipient from the implantation of our products.

• To respect the vendor access policies of our customers, we are asking our teams to communicate with you by phone, email, and text when possible. And to respect social distancing guidelines, we are postponing many of our upcoming in-person professional education events and developing a plan to offer virtual education events.

Please continue to engage your Axogen sales representative or our Customer Care team for any nerve repair needs. We will continue to deliver the high level of service that you are accustomed to receiving from us. We’ll use online, teleconference, and other methods to ensure ongoing support. You can also reach us at customercare@axogeninc.com. We share your dedication to patients and are ready to continue supporting the important work that you do.

Warm regards,

Karen Zaderej
Chairman, CEO, and President

For more information, please visit the link below: